

MICROSOFT TECHNOLOGY SPECIAL

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CIOReviewIndia

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10 Most Promising Microsoft Technology Solution Providers - 2019

Digital transformation is a growth opportunity for those who get it right and an existential threat for those who do not follow this path. Organizations are recognizing the power of data and translating them into actionable insights and are moving towards implementing Microsoft technologies to drive their businesses forward. Partnering with Microsoft permits businesses to leverage the novel and innovative suite of solutions that propel them ahead of their arch rivals and towards a more efficient, streamlined and cost-effective future. There are a host of vendors who deal in both Microsoft based on-premise and cloud solutions and deliver these solutions to the broad range of customers. Additionally, there are cloud solution providers who harness the power of Microsoft cloud to develop solutions for SMBs on a pay-

as-you-go model making it far more economical for businesses. However, organizations need to find a vendor that possesses the right skill set to understand the company's specific requirements and challenges and guide them during this transition.

Helping businesses choose the right vendor to work with in order to achieve set business goals, CIOReviewIndia comes to the fore with a comprehensive list of "10 Most Promising Microsoft Technology Solution Providers". A highly distinguished panel consisting of CEOs, CIOs, industry analysts and CIOReviewIndia editorial team finalized the portfolio of some of the renowned vendors in this domain. These vendors in our opinion possess the business acumen, industry expertise and the required skill set with the inventory of Microsoft technology solutions to transform any business.



Company:

HANU

Key Person:

Anil Singh,
 Founder & CEO

Description:

Delivers solutions for Managed Transformation, Application Modernization and Enterprise IT Innovation.

Website:

hanu.com

Hanu Software: Clear Path to Cloud from Zero Percent to 100 Percent

Preparing for the future IT needs, every enterprise cutting across industry verticals is trying to adopt cloud to become more agile, reduce costs, increase availability and security by leveraging new sets of cloud native technologies. However, when cloud migration is done without clear roadmap and certified cloud experts, implementations may not only turn out to be futile but can also add extra burden on the business owners in terms of costs. This is where Hanu Software, a Microsoft Azure Expert Managed Services Partner, and Platform moderation partner comes into play to enable, accelerate and help clients innovate on cloud by achieving their cloud objectives. Hanu's motto is to become a clear path to cloud from 0% to 100%.



Manoj Srivastava,
 Co-Founder and Head of India operations

End-to-end Cloud Migration and Application Modernization Services

Hanu Software being a Microsoft Tier 1 CSP Partner and an Azure Expert Managed Service Provider offers end-to-end on premise/DC/Colocation to cloud migration,

We start from ground zero by assessing existing IT environment, applications and business needs and design a clear migration strategy, and roadmap with budget parameters and timeframe

application modernization and managed cloud services to businesses, helping them harness the potential of the cloud environment. "Riding the wave of digital transformation, businesses are undertaking cloud deployments that help them with zero CapEx IT environments. We enable them to navigate to the cloud and achieve their business objectives. We start from ground zero by assessing existing IT environment, applications and business needs and design a clear migration strategy, and roadmap with budget parameters and timeframe. We also conduct workshops and POCs before proceeding with actual full-scale migration," explains Manoj Srivastava, Co-Founder and Head of India operations. The company also helps enterprises maintain the value of existing and legacy business applications in the cloud by modernizing their legacy applications, making them more efficient and responsive to suit the modern cloud environments. This enables businesses to minimize the

development costs and improve time-to-market. "Our app modernization services range from rewriting, re-hosting to complete changes to the application architecture," he adds explaining about their application modernization services for cloud.

Ensuring Business Continuity with Proactive Cloud Managed Services

Proactive monitoring and Security of the cloud environment is imperative to maintain continuity of critical business operations; but typically, in-house IT teams of the businesses do not possess required skills to monitor and maintain the cloud infrastructure. Hanu Software provides 24/7 cloud managed services enabling enterprises to maintain the business continuity and enhance security of their cloud native business environment. Hanu Software's managed and support services act as a complementary service to the client's IT team and allows them to concentrate on their core business activities to achieve peace of mind and focus on the core business. The company helps businesses monitor and manage operating systems, applications and databases including the integration of IAAS, Web apps, RDBMSs and No SQL database, SAP etc. from their Global NOC and SOC center in Greater Noida based IT SEZ.

Hanu Software was honored with the prestigious Microsoft Azure Influencer Partner of the Year Award for 2019 by Microsoft and is Microsoft Audited Azure Expert MSP. Currently, the company operates in the countries of India, the US and Canada delivering complete cloud migration services and hands-on support to its clients across various industries. Moving ahead, the company is planning to expand its footprint into Australia, Singapore and Middle East regions. **CR**